FINAL EXPENSE MPP / SSP / PPP	AM - AM	PROSPERITY LIFE	* <u>AIG</u> * Guaranteed Acceptance	TLIC	МОО	RNA
Premium Guarantee and Renewability	Level up to Age 100	Level up to Age	Level up to Age 100	Level up to Age	Level up to Age 100	Level up to Age
Issue Ages (sweet spot of the bat is Ages 50-75)	0 - 85	50 - 80	50 - 80	0 - 85 Immediate 18 - 80 Graded	45 - 85 Level 45 - 80 Graded	50 - 75 Standard
Coverage Amounts	Ages 50-75 = \$2,500 - \$35,000 Immediate	\$1,500 - \$35,000 Level, Graded & Modified	\$5,000 - \$25,000 Guaranteed Issue	\$1,000 - \$50,000 Immediate All Ages	Ages 45-85 = \$2,000 - \$40,000 Immediate	\$7,000 - \$30,000 SIWL
	Ages 76 - 85 = \$2,500 - \$20,000 Immediate	\$5,000 - \$35,000 in WA Level, Graded & Modified	*Aggregate MAX \$25,000	Ages 18-80 = \$1,000 - \$25,000 Graded	Ages 45-80 = \$2,000 - \$20,000 Graded	\$7,000 - \$10,000 GDB
	Ages 50 - 85 = \$2,500 - \$20,000 Graded	*Aggregate MAX \$35,000				*Aggregate MAX \$30,000
	Ages 50 - 85 = \$2,500 - \$20,000 ROP					

FINAL EXPENSE MPP / SSP / PPP	AM - AM	PROSPERITY LIFE	* <u>AIG</u> * Guaranteed Acceptance	TLIC	моо	RNA
Billing Options & Premium Modes	EFT Only Monthly	EFT / SS Debit / Credit Cards Monthly, Q, SA, A	EFT / SS Debit / Credit Cards Monthly	EFT / SS Debit / Credit Cards Monthly	EFT Only Monthly	EFT Only Monthly, Qrt, SA, Annual
	Direct Bill Annually, SA, Qrt, Mo	Direct Bill Annually, SA, Qrt		Direct Bill Annually, SA, Qrt	Direct Bill Annually, SA, Qrt	Direct Bill - Annually, SA, Qrt
Underwriting Class/Options	Immediate (level)	Level (immediate)	GUARANTEED ACCEPTANCE (Ages 50-80) ROP Paid + 10%	Preferred Immediate (level)	Level (immediate)	Standard (immediate level)
	Graded (Ages 80-85)	Graded (Ages 50-80)		Standard Immediate (level)	Graded	
	ROP Paid (Ages 80-85)	*Modified (Ages 50-80) (Annualized RQP)		Graded		
Voice Signature (Option)	Yes (easiest)	Yes	No	No	No	Yes
E-App Signature (Option)	Yes (easy)	Yes	Yes (easiest)	Yes	Yes	Yes
Telephone Interview (Required)	Varies	No	No	No	No	Yes

FINAL EXPENSE MPP / SSP / PPP	AM - AM	PROSPERITY LIFE	* <u>AIG</u> * Guaranteed Acceptance	TLIC	МОО	RNA
Death Benefit Option	Immediate = 100% Day 1 Year 1	Level = 100% Day 1 Year 1	Years 1 - 2 = 110% of premiums paid	Preferred = 100% Day 1 Year 1	Level = 100% Day 1 Year 1	Standard = 100% Day 1 Year 1
	Graded = 30% Day 1 Year 1	Graded = 30% Day 1 Year 1	Years 3+ = Full Face Amount	Standard = 100% Day 1 Year 1	Graded = 30% Day 1 Year 1	
	Graded = 70% Day 1 Year 2	Graded = 70% Day 1 Year 2		Graded = 30% Day 1 Year 1	Graded = 70% Day 1 Year 2	
	Graded = 100% Day 1 Year 3	Graded = 100% Day 1 Year 3	*In the event of Accidental Death = Full Face Amount	Graded = 70% Day 1 Year 2	Graded = 100% Day 1 Year 3	
	of Premiums Paid	Modified = 110% of ANNUALIZED Premium Year One	*In the event of suicide = Premiums refunded	Graded = 100% Day 1 Year 3		
	0 - 64 ROP = 100% of Face Amount Years 3+	Modified = 231% of ANNUALIZED Premium Year Two				
	0 - 64 ROP = 100% of Face Amount if Accidental	Modified = 100% After Year Two	/			
	65 - 85 ROP = 110% of Premiums Paid Years 1 - 2 65 - 85 ROP = 100% of Face Amount	Accidental Death, death benefit is equal				
	Years 2+	coverage.				

FINAL EXPENSE MPP / SSP / PPP	AM - AM	PROSPERITY LIFE	* <u>AIG</u> * Guaranteed Acceptance	TLIC	МОО	RNA
Living Benefits (included free)	Terminal Illness Accelerated Benefit Rider Up to 100% of Death Benefit with 12 month life expenctancy or less (24 months in some states) Accelerated Benefits Rider Confined Care If after 30 days from this policy being issued, the client becomes permanently confined to a Nursing Home, you can receive a monthly benefit equal to 5.0% of the face amount of the policy. No additional up front costs.	Accelerated Beath Benefit Up to 50% of Death Benefit in the event of Terminal Illness *On Level, Graded and Modified plans	Terminal Illness Acceleration Benefit Up to 50% of Death Benefit within 24 month life expenctancy or less No additional costs. Chronic Illness Acceleration Benefit Returns 100% of premiums paid, up to 25% of Face Amount No waiting Period One-time lump sum payment when insured becomes chronically ill (unable to perform 2 of 6 ADLs) No additional up- front costs.	Terminal Illness Accelerated Death Benefit Rider ◆ Up to 100% of Death Benefit with 12 month life expenctancy or less (minus interest, loans, admin fees, premiums due) Accelerated Death Benefit Rider with Nursing Home Benefit (NHB) ◆ Pays the Face Amount upon diagnosis of a qualifying event or confinement in a qualified nursing home facility.	Accelerated Death Benefit for Terminal Illness or Nursing Home Confinement Rider ◆ This rider allows a one- time election to receive the Accelerated Benefit if the insured provides evidence that his/her life expectancy is 12 months or less or if the insured has been confined to a nursing home for 90 consecutive days or more; and. is expected to remain confined to a nursing home for the duration of the insured's life.	Accelerated Living Benefit Up to 75% of Death Benefit if diagnosed with a terminal condition by a physician, and has life expenctancy of 12 months or less 75% of Death Benefit if confined to a nursing home for 90 days, and a physician expects it to be permanent. *A minimum amount of \$5,000 may be taken as a one- time single payment.

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Optional Riders	Accidental Death Benefit Rider	Accidental Death Benefit Rider		Accidental Death Benefit Rider	Accidental Death Benefit Rider	
	Grandchild Rider			Children's and Grand- children's Benefit Rider		
	Children's Insurance Agreement Rider					
	Nursing Home Waiver of Premium Rider					
Loans on Cash Value	Yes	Yes	Yes	Yes	Yes	Yes

SEE NEXT PAGE FOR SAMPLE PREMIUM

FINAL EXPENSE MPP / SSP / PPP	AM - AM	PROSPERITY LIFE	* <u>AIG</u> * Guaranteed Acceptance	TLIC	МОО	RNA
Full 1st Year Commissions	No *Comp reduced based	Yes	Yes	No **Comp reduced	No *Comp reduced	No *Comp reduced
	on Age and Product			based on Age and Product	based on Age and Product	based on Age and Product
2 - 10 Year Residual Commissions	Yes	Yes		Yes	No	Yes
					*Residuals begin at ASD Level	
60-90 Day Charbacks	Full Advance	*Only Unpaid Premium Months	Full Advance	Full Advance	Full Advance	Full Advance
\$12,500 Base w/ ADB 70 / Female / NT HBP, Diabetes after 50, Cholesterol, nothing within five years (Pref/Standard)	\$83.86 * (Nursing Home Living Benefit included automatically Free!)	\$80.77	*\$96.10 for only \$12,000 GUARANTEED ACCEPTANCE	\$71.07 / \$92.06	\$71.43	\$71.73 Natural Death Benefit Only
1st Year Comp / Adv SAF Base Advisor 50% Commission *45% AIG GIWL	\$503.16 / \$377.37	\$484.62 / \$363.47	\$518.94 / \$259.47	Varies on Premium Above	\$428.58 / \$321.44	\$428.58 / \$321.44
Residuals (Years 2 -5)	\$0.83 / monthly	\$2.63 / monthly		Reduced		\$2.15 / monthly
Residuals (Years 6 -10)	\$0.83 / monthly	\$0.20 / monthly		Reduced		\$0.72 / monthly